

RETAINED RECRUITMENT CAMPAIGNS

OUR RECRUITMENT CAMPAIGN PROCESS



WHAT OUR CUSTOMERS SAY

“ The retained option was definitely the right way to go commercially. We were guaranteed to get quality people, and we knew the price we would pay in advance. Having an assigned Account Manager as a sole point of contact made communication easy, and the roles were filled much more efficiently and quickly. My team saved a lot of time and money choosing a retained model to recruit multiple roles versus hiring each individually. It was critical to our growth strategy to get an effective Finance team in place quickly and Boston Hale was instrumental in helping us achieve that. ”

Head of HR
Global Retail Business

“ My experience with Boston Hale has been very positive. My consultant has a good listening ear, is supportive and proactive. She sends fewer, but more selective CVs which are of a high quality, and always worth considering. Having worked with her now for some time, she knows the unique aspects of my department and its culture, and provides insightful support based on that knowledge. We speak often, I trust her opinions, find her very responsive, and an excellent listener. On the rare occasion she's not available, her colleagues are equally able to help. ”

Associate Director
NHS CCG

“ I was impressed with the speed at which Boston Hale responded with fantastic candidates for what was a challenging brief; I could have hired several. My contact really listened, and his understanding of the brief was exceptionally perceptive. All the qualifications and experience I'd requested were there, he obviously knew the market and terminology very well. Every single candidate fit the brief exactly, but one really stood out. In many years of recruiting, this has definitely been one of, if not the very best, hire that I've made - thanks to Boston Hale. ”

Assistant Director of HR
Housing Association



ACCOUNT MANAGEMENT

Retained campaigns are assigned an Account Manager who will be your sole point of contact throughout the project.

The Account Manager will schedule regular reporting and meetings/contact at the beginning of the project, ensuring that you are fully informed, and that the campaign runs to time.



FEE STRUCTURE

We offer a flexible payment structure with staged, set payments for multiple-hire projects in return for guaranteed exclusivity. The exact details of the fee structure will depend on the scale of the campaign and will be set out in advance.